

STAYAPEX — BOUTIQUE VILLA & HOTEL PMS

Solution Architecture: Direct Booking Engine, Room Calendar & Front Desk Management

Target Industry: Boutique Villas, Beachfront Hotels, Guesthouses & Safari Bungalows

Guaranteed Turnaround: 10 to 14
Business Days

CORE SYSTEM CAPABILITIES & MODULES:

[Product Graphic Showcase]

- ✓ Commission-Free Direct Booking Engine: Embedded in website with instant card payment
- ✓ Visual Room Reservation Grid: Color-coded check-ins, check-outs & hold dates
- ✓ Guest Passport & NIC Digital Registration: Instant paperless guest profile archive
- ✓ Housekeeping Status Board: Clean, Dirty, Maintenance status updated in real-time
- ✓ Automated WhatsApp Guest Concierge: Directions, Wi-Fi password & check-in PIN
- ✓ Folio Billing & Extra Charges: Mini-bar, laundry, excursions & airport taxi ledger

DEPLOYMENT INFRASTRUCTURE INCLUDED:

- Cross-platform compilation (Android, iOS & Responsive Web)
- Free 1st Year Cloud Database, SSL Security & Web Hosting
- Offline-tolerant data caching with automated cloud sync

Sprint Phase 01: Discovery Requirements, assets & data intake (Day 1-2)	Sprint Phase 02: Build & UI Core coding, workflows & database (Day 3-6)	Sprint Phase 03: Live Preview Private client staging & test run (Day 7-9)	Sprint Phase 04: Launch Balance settlement & staff training (Day 10+)
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1. INVESTMENT SCHEDULE & PAYMENT MILESTONES

Package Tier	Total Price	Advance Deposit (50%)	Handover Balance (50%)	Recurring Cloud/SLA
StayApex PMS Complete	Rs. 215,000	Rs. 107,500 (50%)	Rs. 107,500	Rs. 18,000/yr (Year 2+)

2. OPTIONAL ADD-ONS & CUSTOM ENHANCEMENTS

- Channel Manager Two-Way Sync (Booking.com / Airbnb): Rs. 45,000 one-time
- Keycard RFID Door Lock API Integration: Rs. 30,000
- Multi-Property Dashboard (for owners with 2+ villas): Rs. 28,000
- Custom Multi-Currency Exchange Rate Engine: Rs. 15,000

3. ONBOARDING PREREQUISITES & DOCUMENTS REQUIRED FROM CLIENT

- ✓ Property Room Types, Numbers, Max Occupancies & Nightly Rates
 - ✓ High-Resolution Photos of Rooms, Pool and Property Amenities
 - ✓ Check-In / Check-Out Policy and Cancellation Terms
 - ✓ Bank Account Details for direct tourist reservation payouts
 - ✓ Owner National ID (NIC) or Business Registration (BR is optional — new startups welcome!)
- **Flexible Onboarding (Business Registration NOT Mandatory):** Solo entrepreneurs, freelancers, and new startups can launch immediately with just Owner NIC & personal/business bank account. If corporate BR is available, it can be linked anytime. Direct bank transfers, QR payments, WhatsApp ordering, and Cash on Delivery require zero registration.

ApexWeb LK Official Commercial Guarantees & Support Terms:

- **Milestone Payment Protection:** 50% advance to lock in development sprint. Remaining 50% settled strictly upon live demonstration & client sign-off.
- **Full Ownership & Handover:** 100% intellectual property, domain rights, and database ownership transferred to the client upon full payment.
- **Post-Launch Warranty:** Includes 30 to 90 days comprehensive technical warranty covering bug fixes, minor text tweaks, and cloud uptime monitoring.